

Jim Marquardson

CURRICULUM VITAE

Assistant Professor
Northern Michigan University

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EDUCATION

- | | |
|---------------------------------------------------------------------------------------------------------------|-------------------|
| Ph.D. Business Management (MIS Emphasis)
University of Arizona, Tucson, Arizona
Program GPA: 4.0 | May 2015 |
| Master of Information Systems Management
Brigham Young University, Provo, Utah
Program GPA: 3.82 | April 2006 |
| B.S. Information Management
Brigham Young University, Provo, Utah
Cum laude
Program GPA: 3.87 | April 2006 |

RESEARCH

Dissertation

Title: "Achieving Alignment: System Design and Attitudinal Considerations to Increase the Persuasive Power of Technology"

- Chapter 1: Using Cognitive Dissonance Theory and Ordering Effects to Make Decision Support Systems More Persuasive
- Chapter 2: The Effects of Media Selection and Decision Framing on Persuasion
- Chapter 3: Using Protection Motivation and Participation through Personalization to Achieve Alignment

Dissertation Chair: Jay F. Nunamaker, Jr., University of Arizona
Committee Member: Joseph S. Valacich, University of Arizona
Committee Member: Susan A. Brown, University of Arizona

Journal Articles Under Review

Grimes, Mark; Marquardson, Jim. "Quality Matters: Evoking Subjective Norms and Coping Appraisals by Design to Increase Security Intentions." Submitted to the Journal of the Association for Information Systems.

Marquardson, Jim; Grimes, Mark. "Supporting Better Decisions: How Order Effects Influence Decision Support System Alignment." Submitted to Interacting with Computers.

Marquardson, Jim; Gomillion, David. "Cyber Security Curriculum Development: Protecting Students and Institutions While Providing Hands-On Experience." Submitted to the Information Systems Education Journal.

Marquardson, Jim. "Infrastructure Tools for Efficient Cybersecurity Exercises." Submitted to the Information Systems Education Journal.

Conference Proceedings

Marquardson, Jim, and Gomillion, David. (2017). Cyber Security Exercise Development: Protecting Your Institution While Giving Students Experience. In 2017 Proceedings of the EDSIG Conference. Austin, TX, USA.

Marquardson, Jim. (2017). Infrastructure Tools for Efficient Cybersecurity Exercises. In 2017 Proceedings of the EDSIG Conference. Austin, TX, USA.

Marquardson, Jim, Dorn, Bradley, Wilson, David W., and Burgoon, Judee K. (2015). "The Discriminant Validity of Deception Indicators: An Analysis of Data from Multiple Experiments," Presented at the 48th Annual Hawaii International Conference on System Sciences, Kauai, Hawaii.

Byrd, Michael, Grimes, Mark, Marquardson, Jim, and Burgoon, Judee K. (2015). "The Misclassification of Deceptive Behavior: An Analysis of Data from Multiple Experiments," Presented at the 48th Annual Hawaii International Conference on System Sciences, Kauai, Hawaii.

Grimes, Mark, Proudfoot, Jeffrey G., Valacich, Joseph S., Jenkins, Jeffrey, Twyman, Nathan W., Burgoon, Judee K., and Marquardson, Jim. (2015). "Lessons Learned From Successive Deception Experiments," Presented at the 48th Annual Hawaii International Conference on System Sciences, Kauai, Hawaii.

Grimes, M., Marquardson, J., and Nunamaker, J. 2014. "Broken Windows, Bad Passwords: Influencing Secure User Behavior via Website Design," Presented at the Twentieth Americas Conference on Information Systems, Savannah, Georgia, pp. 1–12.

Jeffrey L. Jenkins, Jim Marquardson, Jeffrey G. Proudfoot, Joseph S. Valacich, Elyse Golob, Jay F. Nunamaker, Jr. (2013). "The Checkpoint Simulation: A Tool for Informing Border Patrol Checkpoint Design and Resource Allocation" The Workshop on Innovation in Border Control (WIBC) at the European Intelligence and Security Informatics Conference (EISIC), Uppsala, Sweden, August 13-14.

Marquardson, Jim. (2012). *Password Policy Effects on Entropy and Recall: Research in Progress*. Paper presented at the 18th Americas Conference on Information Systems, Seattle, WA.

Conference Presentations

Marquardson, J., & Gomillion, D. (2017). Cyber Security Exercise Development: Protecting Your Institution While Giving Students Experience. Presented November 6, 2017 at the 2017 EDSIG Conference on Information Systems and Computing Education. Austin, TX, USA.

Marquardson, J. (2017). Infrastructure Tools for Efficient Cybersecurity Exercises. Presented November 6, 2017 at the 2017 EDSIG Conference on Information Systems and Computing Education. Austin, TX, USA.

Marquardson, Jim. "Using Cognitive Dissonance Theory and Decision Presentation Order to Make Decision Support Systems More Persuasive." Presented at the 2013 BYU Information Systems Research Symposium, October 9.

Technical Presentations and Demonstrations

Marquardson, Jim; Grimes, Mark. Case, Eric. Automated Credibility Assessment and AVATAR Demonstration. Presentation given to the Ft. Huachuca Captains Group at the University of Arizona, November 3, 2014.

Marquardson, Jim. Border Patrol Checkpoint Operations Summary. Presentation given to Congressman Ron Barber staff member Grant Kerr at the University of Arizona, December 6, 2013.

Marquardson, Jim; Schuetzler, Ryan. Automated Credibility Assessment and AVATAR Demonstration. Presentation given to the Ft. Huachuca Captains Group at the University of Arizona, August 29, 2013.

Marquardson, Jim; Schuetzler, Ryan. AVATAR Demonstration for the Economist at the University of Arizona, June 14, 2013.

Marquardson, Jim; Jenkins, Jeffrey. Border Patrol Checkpoint Simulation Demonstration. Presentation given to Border Patrol leadership at University of Arizona with remote participants in Washington D.C., April 3, 2013.

Technical Reports

Border Patrol Checkpoint Operations: An Assessment of Data Integrity and Quality, Community Impacts, Performance Models and Measures, and Managerial Tool Development. Jenkins, Jeffrey; Proudfoot, Jeffrey; Marquardson, Jim; Gans, Judith; Golob, Elyse; Nunamaker, Jay. June, 2013. Prepared for the United States Border Patrol.

RESEARCH GRANTS

Credibility Assessment On The Go: Evaluating a Tablet-Based Concealed Information Test

Jim Marquardson, Justin Giboney, Mark Grimes, Jeffrey G. Proudfoot

\$40,000 - Awarded June 2014

Center for Identification Technology Research (CITeR)

Chat Bot for Enhancing Voluntary Disclosure

Schuetzler, Grimes, Giboney, Buckman, Marquardson, Burgoon

\$40,000 - Awarded June 2014

Center for Identification Technology Research (CITeR)

Mobile Interviewing Agents

Ryan Schuetzler, Justin Giboney, Mark Grimes, Jim Marquardson, David Wilson

\$50,000 - Awarded January 2013

Center for Identification Technology Research (CITeR)

TEACHING

I earned my Certificate in College Teaching from the University of Arizona in May, 2014.

I have taught the following courses:

- **IS 436 Advanced Networking Tools and Techniques**, Northern Michigan University
 - Overall instructor effectiveness rated 4.45/5 in 2017
- **CIS 226 Introduction to Networks and Security**, Northern Michigan University
 - Overall instructor effectiveness rated 4.71/5 in 2017
- **CIS 250 Systems Analysis and Design**, Northern Michigan University
 - Overall instructor effectiveness rated 4.7/5 for 2017
- **CIS 336 Network Operating Systems**, Northern Michigan University
 - Overall instructor effectiveness rated 4.75/5 for 2017
- **MIS 111L Computers and the Internetworked Society Lab**, University of Arizona
 - Online Excel component of a face-to-face lecture
 - Overall teaching effectiveness ratings 4.3/5, 3.9/5 for Spring/Summer 2014
- **MIS 304 Using and Managing Information Systems**, University of Arizona
 - Overall teaching effectiveness rated 4.8/5 for Winter 2014
- **MIS 111 Computers and the Internetworked Society**, University of Arizona
 - Overall teaching effectiveness rated 4.7/5 for Summer 2013

I have assisted the following courses:

- **MIS 111 Computers and the Internetworked Society**, University of Arizona
- **MIS 478/578 Project Management**, University of Arizona
- **I SYS 100 Excel**, Brigham Young University
- **I SYS 101 PowerPoint**, Brigham Young University

SERVICE

Reviewer

- Journal of Management Information Systems (JMIS)
- Americas Conference on Information Systems (AMCIS)
- Hawaii International Conference on System Sciences (HICSS)
- International Conference on Information Systems (ICIS)
- Conference on Information Systems and Computing Education (EDSIGCON)

PROFESSIONAL AND ACADEMIC CONSULTING CLIENTS

- BYU Bookstore (Provo, UT)

RESEARCH INTERESTS

- Persuasive technology in a decision support scenario
- Data mining for business intelligence analytics and healthcare informatics
- Virtual team collaboration in a global environment
- Automation of credibility assessment

WORK EXPERIENCE

Summary: I have developed new systems to automate business processes, managed projects, and engineered the architecture for enterprise wide collaboration tools. The following are the organizations for which I have worked:

- **ExxonMobil**, Senior Information Systems Analyst (Houston, TX; May 17, 2005-August 19, 2005; June 5, 2006-August 11, 2011)
 - **Custom application development:** Created an interface between the financial systems and a bank to automate payment of international invoice payments using the .NET framework; wrote an ASP.NET website to automate the listing of management's spending approval authority limits; updated legacy VB6 code to improve performance
 - **Change management:** Lead the effort to reengineer the SharePoint change management processes to make the process more agile and more secure; lead several small projects to make enhancements to existing systems
 - **System support:** Provided last line support of SharePoint and custom software; worked with vendors to isolate problems and implement solutions; communicated with clients throughout the troubleshooting process
- **Brigham Young University**, Marriott School of Management, Teaching Assistant (Provo, UT; April 12, 2004-April 29, 2005; August 22, 2005-April 26, 2006)
 - **Improved course materials:** Updated the Excel and PowerPoint course manuals for the newer from Office 2000 to Office 2003
 - **Grading:** Determined final grades; worked with professor to help decide all grading issues and student concerns
 - **Presenting:** Presented the course introduction to groups of up to several hundred students at a time
- **Zions Bank**, Intern (Provo, UT; May 10, 2004-February 4, 2005)
 - **Web development:** Streamlined the service offering templates to allow call center representatives to quickly help customers; improved the intranet usability by fixing several design flaws using JavaScript

INTERNATIONAL / CROSS-CULTURAL

- Have lived in Seattle, Provo, Guatemala City, Houston, and Tucson
- Have worked on teams with virtual team members in Argentina, Malaysia, Budapest, Canada, Brazil, and England
- Conversant in Spanish

TECHNICAL SKILLS

- Network+ certified
- Proficient in the .NET framework, including ASP.NET and ASP.NET MVC
- Experience programming in C#, VB.NET, Java, JavaScript, Python, PowerShell, VBScript
- Advanced SQL knowledge, primarily using SQL Server
- Proficient using R and Weka for statistics and data mining